



Director of Advancement

GP Mission:

The GP is Christian mentoring and student leadership development organization that exists to REACH students with the Gospel, EQUIP them as leaders and SEND them to serve their communities and world.

Position Overview:

The Gathering Place is seeking a dynamic and dedicated Director of Advancement to join our team. This individual will be responsible for finding innovative ways to raise funds, managing donor and stakeholder relationships, work with GP grant writers, and overseeing all efforts related to fundraising. The ideal candidate will be passionate about our mission, have strong organizational skills, and possess a proven track record in fundraising and development.

Key Responsibilities:

1. Innovative Fundraising:

- Identify and implement new and creative ways to raise funds for The Gathering Place.
- Research and develop partnerships with businesses, organizations, foundations and individuals.
- Leverage social media and digital platforms for fundraising campaigns.

2. Donor and Stakeholder Care:

- Cultivate and maintain relationships with donors, sponsors, and stakeholders.
- Develop and implement strategies for donor retention and engagement.

- Acknowledge and thank donors through personalized communication and recognition events.

3. Grant Writing and Management:

- Research and identify grant opportunities that align with The Gathering Place's mission.
- Work with granter writers to develop compelling grant proposals and manage the grant application process.
- Track and report on grant outcomes, ensuring compliance with funder requirements.

4. Fundraiser Execution:

- Collaborate with GP staff to plan fundraising events.
- Work with staff to help develop event concepts, manage logistics, and coordinate with vendors and volunteers.
- Help to ensure events are well-promoted, well-attended, and achieve fundraising goals.

6. Meetings and Reporting:

- Prepare and present regular reports on fundraising activities, goals, and outcomes.
 - Participate in board meetings, providing updates on development efforts.
 - Work closely with the executive team to align fundraising strategies with organizational goals
- Set up fundraising meetings for the Executive Director and follow up with potential stakeholders on behalf of the organization and Executive Leadership when needed.

Qualifications:

- Experience in Nonprofits
- Minimum of 3-5 years of experience in fundraising, development, or a related role.
- Proven success in organizing large-scale events and fundraising campaigns.
- Excellent written and verbal communication skills.
- Strong interpersonal skills with the ability to build and maintain relationships.
- Experience in grant writing and familiarity with grant application processes.
- Proficient in using fundraising software and CRM systems.
- Creative, strategic thinker with the ability to innovate and problem-solve.
- Committed to the mission and values of The Gathering Place.

Work Environment

- Ability to lift, carry, pull and push up to 30 lbs intermittently throughout a shift.
- If applicable, must have the ability to work for extended time periods in an outdoor environment, including sun, heat, cold, wind, rain, and higher than normal noise levels.
- Ability to kneel, crouch, squat, climb, stand, sit, balance, reach, bend, push, pull or walk for prolonged periods.

Supervisor: Executive Director

FLSA: Exempt, Full-Time position

Apply by sending resume to: jimmy@TheGP.org

Disclaimer: All applicants must submit to background check and drug screening. This job description not designed to be a complete list of all duties, responsibilities, and safety requirements required of this position.

Equal Opportunity Employer